

The **missing discipline** in the built environment.

Nick Hutchinson · Founder and Managing Partner, Glider Technology Limited

Asset Intelligence is **the third pillar.**

ISO 19650

**Information
management
standard.**

ISO 55001

**Asset management
standard.**

ASSET INTELLIGENCE

**The practising
discipline.**

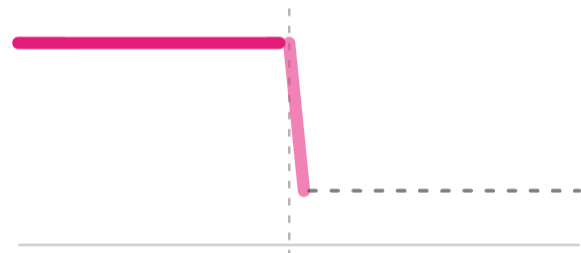
What the new draft ISO 19650 **gets right.**

- 01 Lifecycle merger.**
 - 02 Pre-project organisational steps.**
 - 03 The asset is the centre of gravity.**
 - 04 Whole-lifecycle commitment.**
-

Every building sits in one of four information states.

Is the information sound?

01



Lost at handover.

Information structured during construction, then lost or degraded at handover.

02



Fragmented through change.

Information that existed once, fragmented through years of uncoordinated change.

03

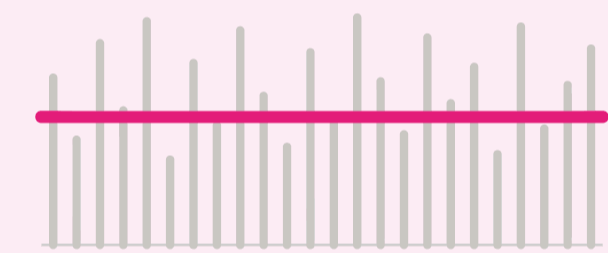


Never created.

Information never produced in structured form at all.

Can you find it?

04



Buried in the volume.

Information present, correct and complete, and that no one inside the building can find.

Imagine.



ASSET INTELLIGENCE

The discipline that ensures the people responsible for buildings can **find**, **trust**, and **act on** the information they need to keep them safe, compliant, and performing.

Asset Intelligence is the third pillar.

01

ISO 55001

Asset management standard

02

ISO 19650

Information management standard

| 03

Asset Intelligence

The discipline that operationalises both

Two practitioner lineages. **One discipline.**

INFORMATION MANAGEMENT LINEAGE

**Structuring. Exchange.
Governance.**

Developed through BIM-rooted practice

+

ASSET MANAGEMENT LINEAGE

**Strategic asset.
Lifecycle cost. Risk-
based decision-
making.**

As set out by the Institute of Asset
Management

Five functions. **Fifteen** capabilities.

FUNCTION 01

Requirements

Deciding what information the organisation needs, and specifying it for procurement.

3 CAPABILITIES

FUNCTION 02

Capture

Producing information into the governed layer, from projects, recovery and change.

4 CAPABILITIES

FUNCTION 03

Information Governance

Structuring, validating, securing, and holding someone accountable.

4 CAPABILITIES

FUNCTION 04

Delivery

Getting it to the people and systems that depend on it, in a form they can act on.

2 CAPABILITIES

FUNCTION 05

Use

Turning governed information into decisions and outcomes.

Decision Support and Performance Intelligence. The Intelligence in the name.

2 CAPABILITIES

Asset Intelligence has **two** pathways into one discipline.

Create

New build & major refurbishment

One discipline

Sustained through-life

Recover

Estates already in operation



Frameworks get proposed at industry conferences all the time.

**This isn't a vendor
framework.**

Not a vendor claim. **The Ministry of Defence.**

ISO 19650

**Information
management standard.**

ISO 55001

**Asset management
standard.**

ASSET INTELLIGENCE

The practising discipline.

MOD POLICIES & STANDARDS

The fourth element.

The Information Management Mandate.

The scale of the **commitment.**

31.2Mm²

Floor area across the
Defence estate.

£3.7bn

A year to run.

2nd

Largest portfolio in
government.

Recover. Create. **Sustain.**

RECOVER

**Stabilise the
existing estate.**

CREATE

**Prevent the
problem being
recreated.**

SUSTAINED

**Through every
change, for
decades.**

The framework gives you **three models.**

MODEL 1

The Maturity Model.

To see where you are.

MODEL 2

The Adoption Model.

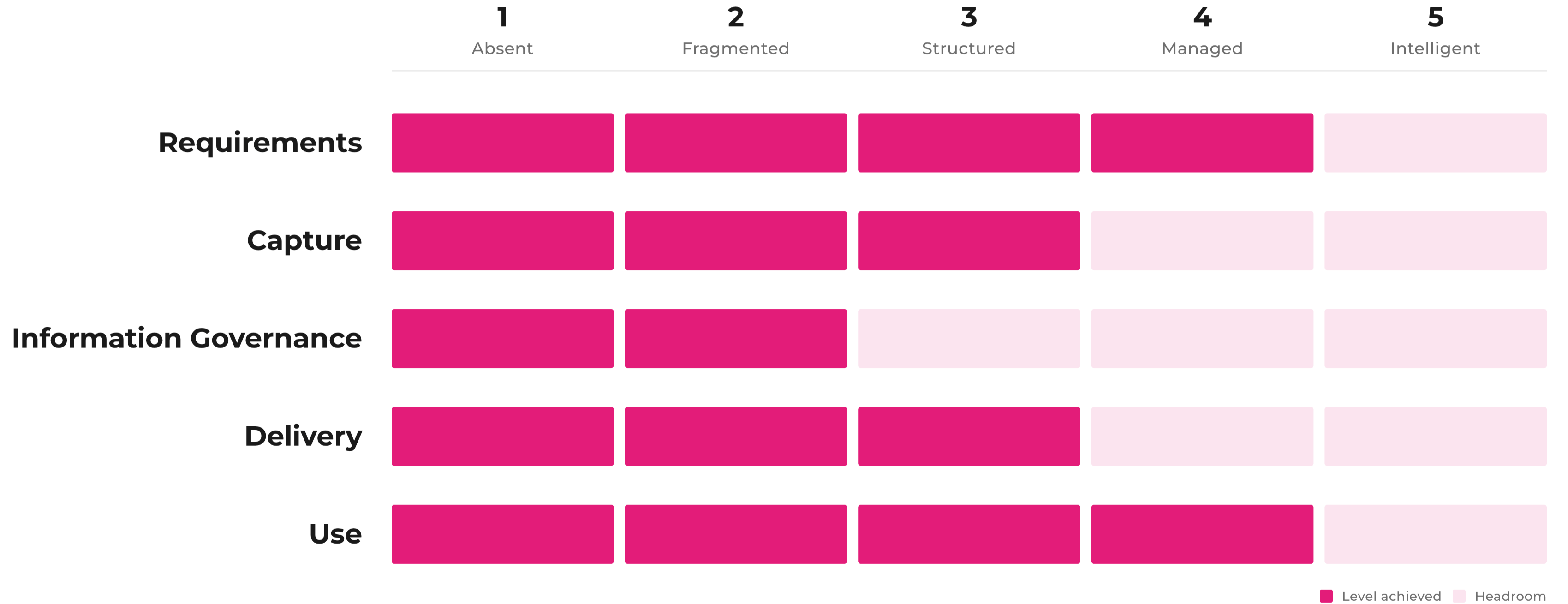
To plan your next move.

MODEL 3

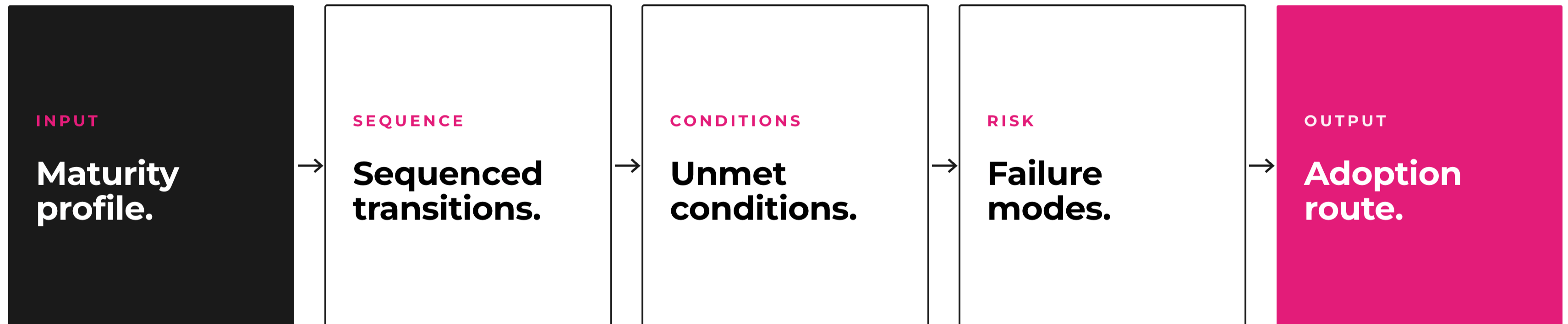
The Value Realisation Model.

To prove the value.

A profile, not a score.



The Adoption Model. **A navigation system.**



RE-ASSESS · CONDITIONS EVOLVE · ROUTE UPDATES

The Value Realisation Model. **Investment, not overhead.**

Value mechanisms.

- Risk reduction
- Cost avoidance
- Decision quality
- Outcome achievement

Outcome domains.

- Environmental
- Social
- Safety
- Economic

Stakeholders.

- Asset owner
- FM contractor
- Constructor
- Supply chain

Where this sits in **the wider landscape.**

SECTOR LEVEL

IM Initiative.

GLIDER CONTRIBUTION

Contributing to the IMI's objectives across multiple workstreams.

ORGANISATIONAL LEVEL

Asset Intelligence.

THE PRACTISING DISCIPLINE

Turns the IMI's ambition into operational capability inside individual organisations.

**Let me close where I
started.**



THAT GAP IS

The Performance Gap.

Lost at handover.

Fragmenting through
change.

Never created.

There, correct, whole. And
still no one can find it.

The category is **named**.
The discipline is **being practised**.

The question is no longer **whether to start.**

- 01** Where on the maturity profile do you sit today? → **MATURITY MODEL**
- 02** What should you do next? → **ADOPTION MODEL**
- 03** What value will it unlock? → **VALUE REALISATION MODEL**



An invitation, **not a pitch.**

THE WAY IN

Take the Maturity Indicator.

glidertech.com/maturity-indicator

AVAILABLE NOW

AT THE GLIDER STAND

Come and find us at the Glider stand.

Stand **D650**

HALL 1 · DCW 2026

Questions.

Asset Intelligence.

Thank you.

SPEAKER

Nick Hutchinson

Founder & Managing Partner, Glider Technology

CONTACT

nick.hutchinson@glidertech.com

glidertech.com · Stand D650